



# AirJoule<sup>TM</sup>

THE POWER OF WATER FROM AIR

**AirJoule Technologies Corporation**

Nasdaq: AIRJ

<https://airjouletech.com>



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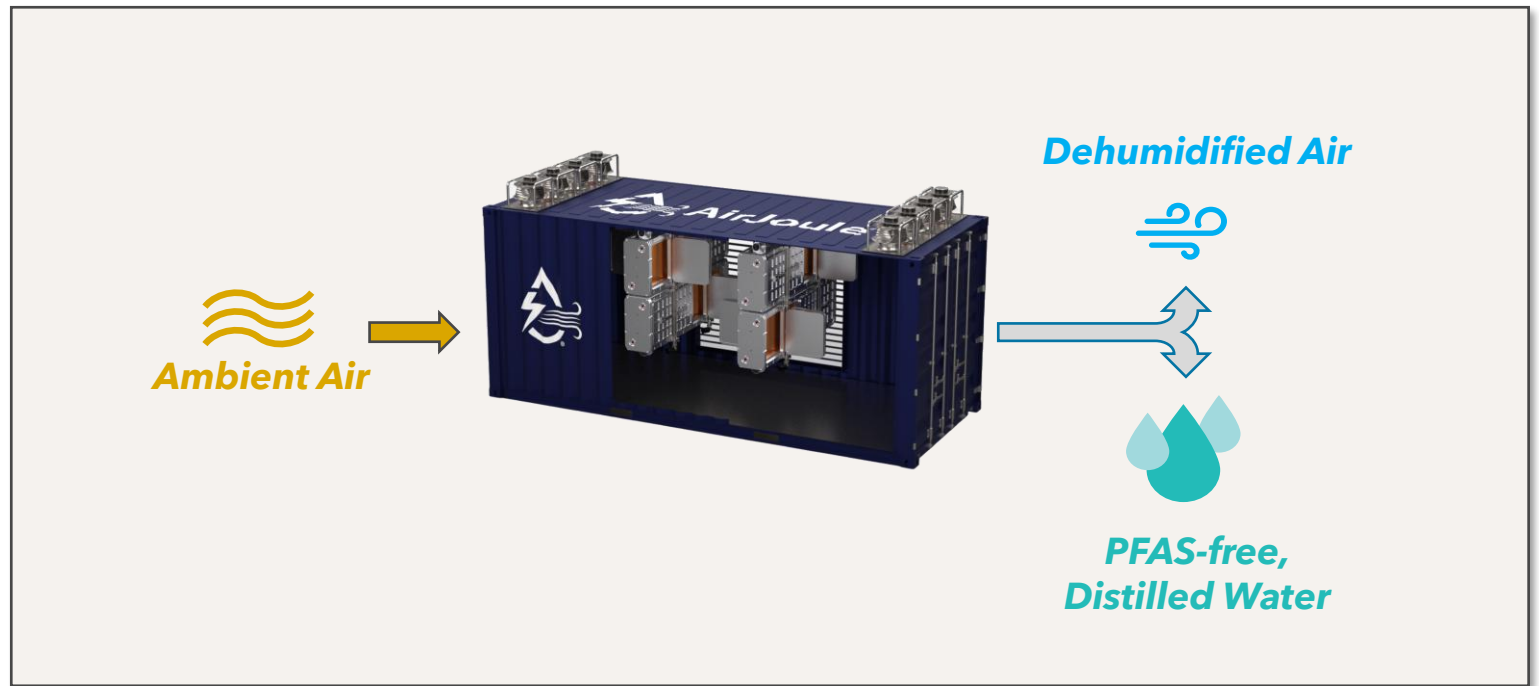
## ***Purpose:***

*Freeing the world of its water and energy constraints by delivering groundbreaking sorption technologies.*

## ***Vision:***

*AirJoule is the leading platform technology that unleashes the power of water from air.*

# AirJoule separates water from air with unprecedented efficiency



## Applications



**Water production**



**Moisture recapture**



**Dehumidification**



**Cooling efficiency gains**

## Target Industries



**Data centers**



**Power generation**



**Manufacturing**



**Military**



**HVAC**

## Key Investors / Partners



**GE VERNOVA**



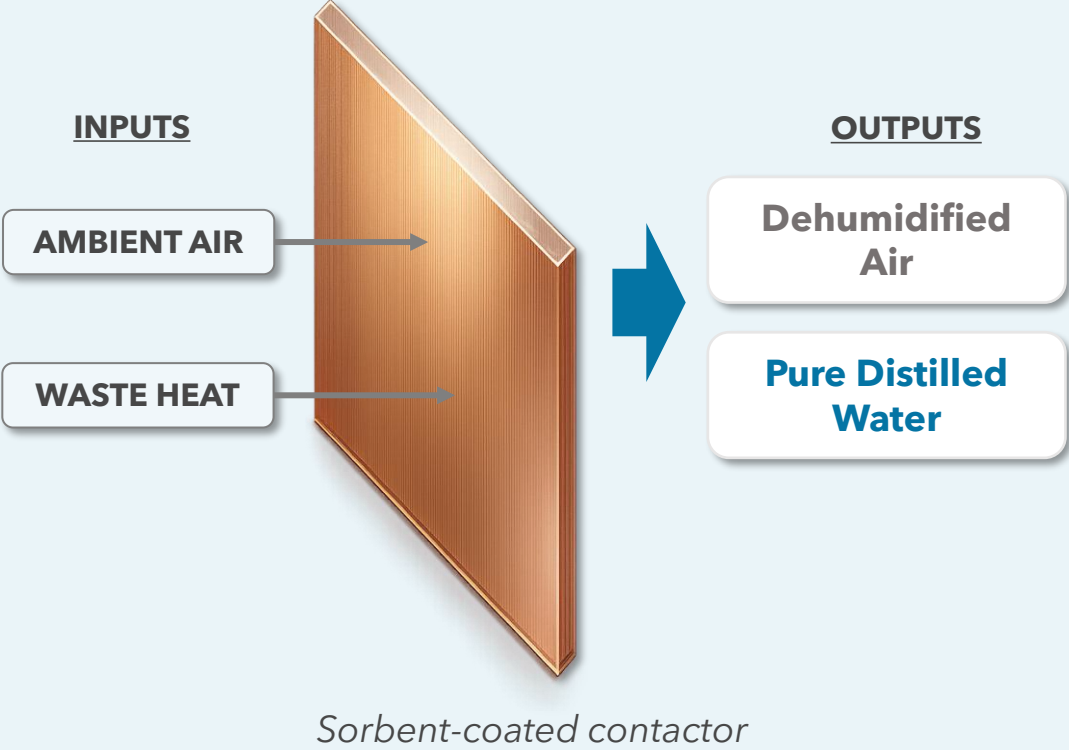
**TRANSITION  
EQUITY  
PARTNERS**



# AIRJOULE PROVIDES PURE DISTILLED WATER AT SCALE

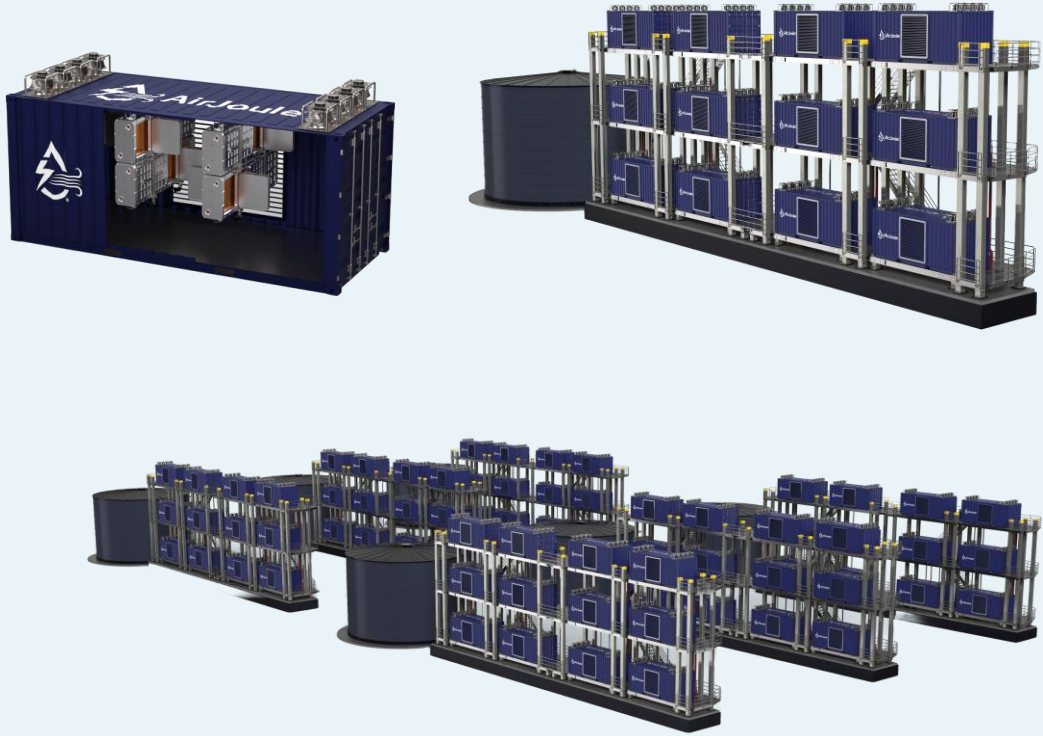
## Pure Water from Air

Sorbent-coated contactors selectively extract water vapor from ambient air, using waste heat to drive the chemical processes of adsorption and desorption



## Modular Scalability

AirJoule systems are configured modularly to meet industrial-scale water needs



# ACCELERATING COMMERCIAL DEVELOPMENT

GROWING DEMAND PIPELINE ACROSS INDUSTRY VERTICALS FOR AIRJOULE DEPLOYMENTS - SIGNING UP NOW

***Deployments structured as sales, leases, or Water Purchase Agreements***



***Data Center Cooling***



***Food & Beverage***



***Semiconductors & Chemicals***



***Residential Development***



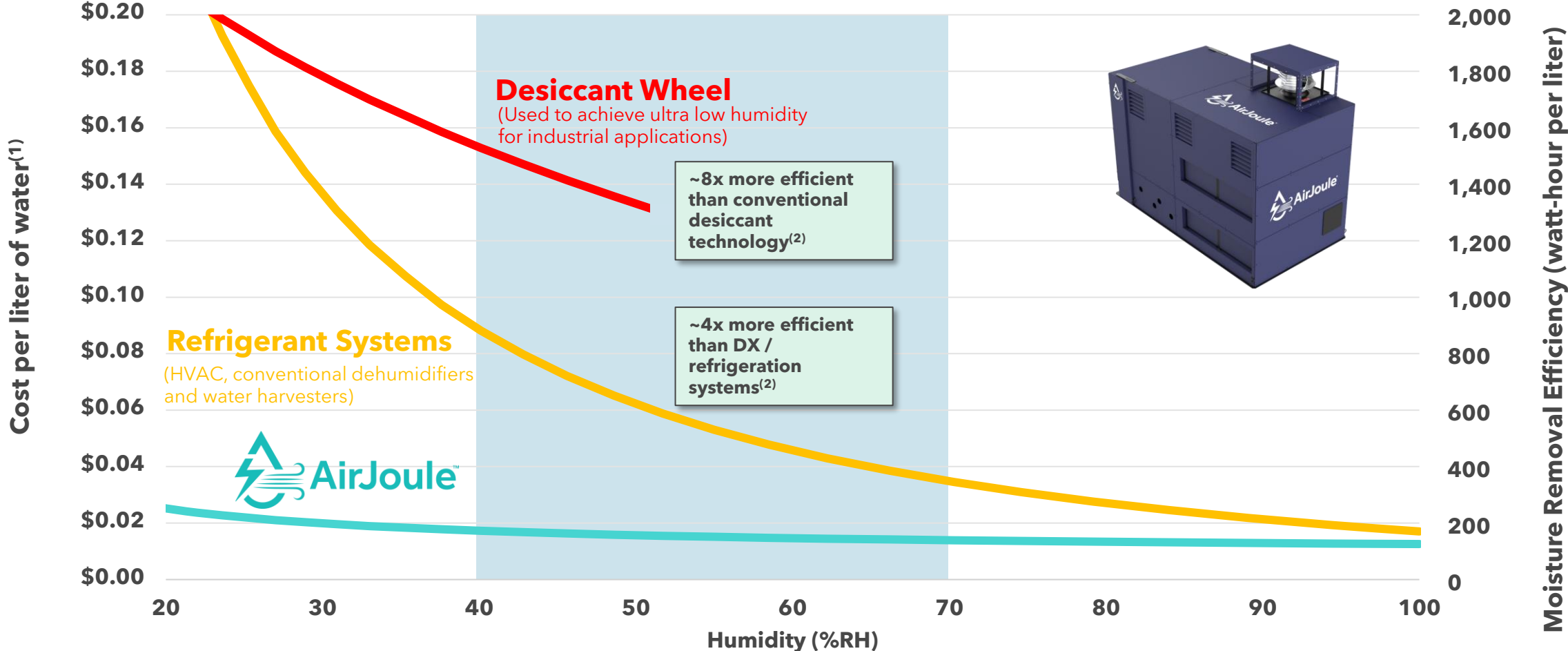
***Anti-Corrosion for Military***



***Military Water Resilience***

# AIRJOULE PERFORMANCE VS COMPETITION

AIRJOULE'S LEADING ENERGETICS RESULT IN GREATER CUSTOMER VALUE AND SHORT PAYBACK PERIODS



**Across most environmental conditions, AirJoule is more efficient than DX and desiccant systems at separating water from air.**



Source: Company data, assuming utilization of low RH sorbent in climates below 45% RH  
 1. Assuming power cost of \$0.10 per kilowatt-hour  
 2. At 50% relative humidity

# 2025 MILESTONES AT A GLANCE



## Operational Deployments

Continuous operation across TX, CA, AZ, and Dubai



## Industry Recognition

Leading data center operators need sustainable water



## Academic Validation

Premier research partnership with ASU



## Defense Credibility

Partnerships with ERDC and defense contractors



## High-Value Applications

Dehumidification and anti-corrosion solutions

## Strengthened Balance Sheet

April 2025

**\$15M**

**PIPE**  
Anchored  
by GE  
Vernova

Jan 2026

**\$23M**

**Public**  
Offering to  
Institutional  
Investors  
and Insiders

## Field Deployment Collaborations

**NET ZERO**

INNOVATION HUB FOR DATA CENTERS



*AirJoule Core system deployed in Pescadero, CA in Q1 2026*

# STRATEGIC EXPANSION INTO DEFENSE APPLICATIONS

## U.S. Army ERDC Partnership

Waste Heat Recovery & Water Production



- Executed a Cooperative Research & Development Agreement (CRADA) with ERDC
- Integrating AirJoule into tactical generator waste heat recovery systems
- Off-grid water production for military operations in austere environments

### Purpose

- Develop resilient potable water supply for military personnel across diverse environments and geographic locations

## Defense Contractor Partnership

Anti-Corrosion Dehumidification

U.S. Defense Contractor

- Agreement with U.S. defense contractor for energy-efficient dehumidification demo
- Critical anti-corrosion applications for military equipment and assets
- Corrosion costs the DoD billions annually in maintenance and equipment replacement

### Purpose

- Produce dehumidified air at a fraction of conventional cost, yielding substantial savings to the American taxpayer

# Water Purchase Agreement

Stable, long-term revenue for AirJoule | Financial flexibility for customers

## WPA Model Analogous to Power Purchase Agreements

- 1 AirJoule owns, operates, and maintains systems at partner sites (data centers, industrial facilities, power generation)
- 2 Water sold to partner or third-party for cooling, power generation, humidification, or other operational needs
- 3 Customer pays only for water delivered on a per-gallon basis



## Benefits of WPA Model



### No Upfront Capital

Eliminates upfront capital burden with predictable, long-term water costs and no rate escalation



### Regulatory & ESG

Reduces water withdrawal permits and transforms facilities from water consumers to net-neutral or positive



### Circular Economy

Converts waste thermal energy into valuable on-site water resources, closing the loop

# PRODUCT PORTFOLIO

DISTINCT OFFERINGS MEETING THE NEEDS OF CUSTOMERS ACROSS KEY MARKET SEGMENTS AND REGIONS

## AirJoule Core



### *Commercial Water Systems & Industrial Dehumidification*

- Manage up to 250L per day for small-to-medium applications.
- Heat pump compatible to eliminate need for 'waste heat'
- Ideal footprint for single-unit deployment and HVAC integration
- Water for purpose: potable, distilled, or remineralized.

## AirJoule Prime



### *Flagship Product Platform for Industrial and Mass Water*

- Produce up to 2000L per day for large applications
- Premier modular, scalable commercial platform
- Designed to achieve best-in-class capex per liter produced
- Leverages external "waste heat" from customer or heat recovery

# STRONG FOCUS ON PRODUCTIZATION



## MAXIMIZE WATER OUTPUT

- Improving sorbent formulas and coating processes
- Optimizing adsorption and desorption cycles



## REDUCE SYSTEM COSTS

- Identifying cost-effective components
- Locking in supply chain relationships
- Eliminate unnecessary complexity in design



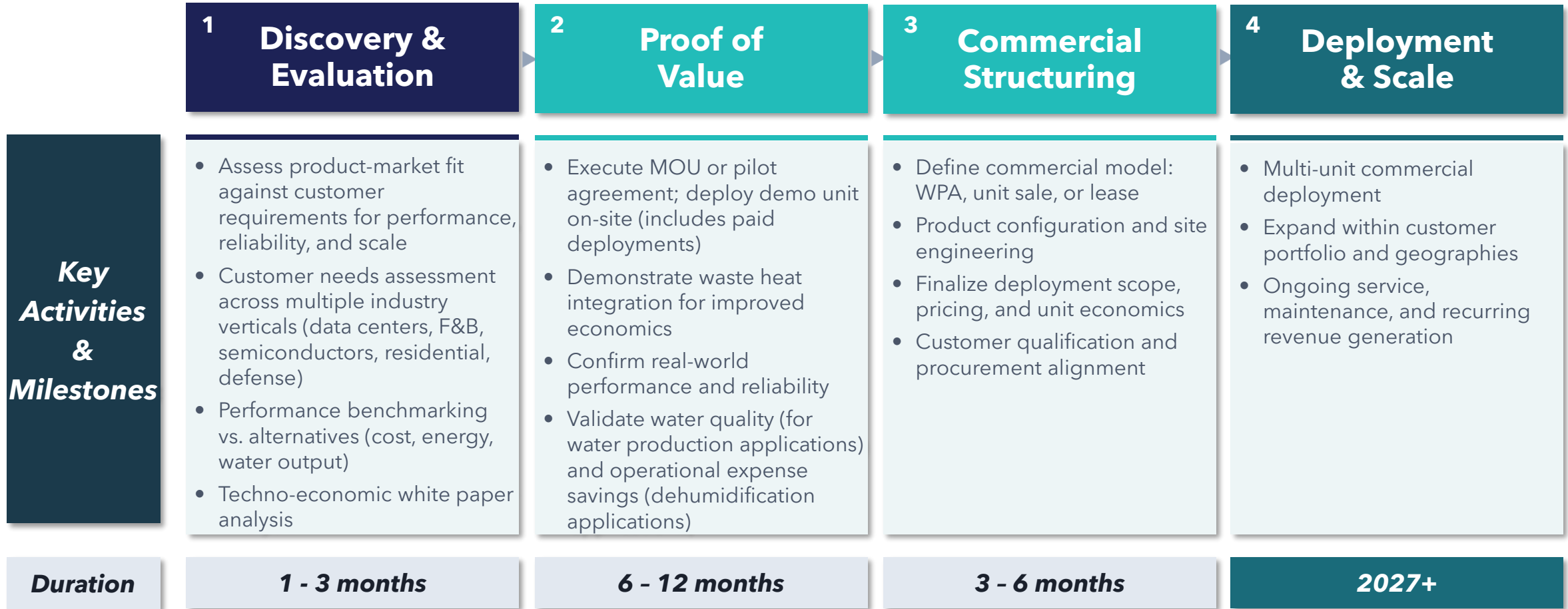
## ENSURE RELIABILITY

- Proven lifecycle components - in house testing
- Quality assurance protocols
- Critical system redundancy



# CUSTOMER ENGAGEMENT CYCLE

DEFINED PATH FROM INITIAL EVALUATION TO COMMERCIAL DEPLOYMENT



# 2026 OUTLOOK

## Product Launches

### AirJoule Core Commercial Launch

Q4 2026

First commercial products following certifications

### AirJoule Prime Showcase Operational

In Build

Full-scale system at Newark for customer validation

### Standalone Dehumidifier

In Development

AirJoule Core optimization for industrial dehumidification (dry-storage and anti-corrosion markets)

## Customer Deployments

### Net Zero Innovation Hub for Data Centers

On Track

AirJoule system showcase deployment

### Middle East Deployments

Planning

Exclusive distribution agreement with TenX Investment in six Gulf countries

### Strategic Customers

In Progress

Planning deployments with customers in residential and manufacturing sectors

## Manufacturing & Scale

### Newark Production

Operational

Contactor coating and system assembly for 2026-2027 demand

### Contract Manufacturing

Evaluating

Preparing documentation and initiating partner conversations

### BOM Cost Reduction

In Progress

Design simplification and supplier optimization across subsystems

2026 milestones build the reference base and customer relationships for commercial activity in 2027+

# INVESTMENT HIGHLIGHTS



## TRANSFORMATIONAL TECHNOLOGY

AirJoule uses Waste Heat to Produce Pure Distilled **Water from Air**



## LARGE ADDRESSABLE MARKET

Water and Energy Efficiency



## GLOBAL PARTNERSHIPS IN PLACE



GE VERNOVA

*Carrier*

CATL

• BASF



## ENERGETICS DRIVE CUSTOMER RETURNS

Targeted Paybacks of Less than 4 Years



# AirJoule™

THE POWER OF WATER FROM AIR

# APPENDIX

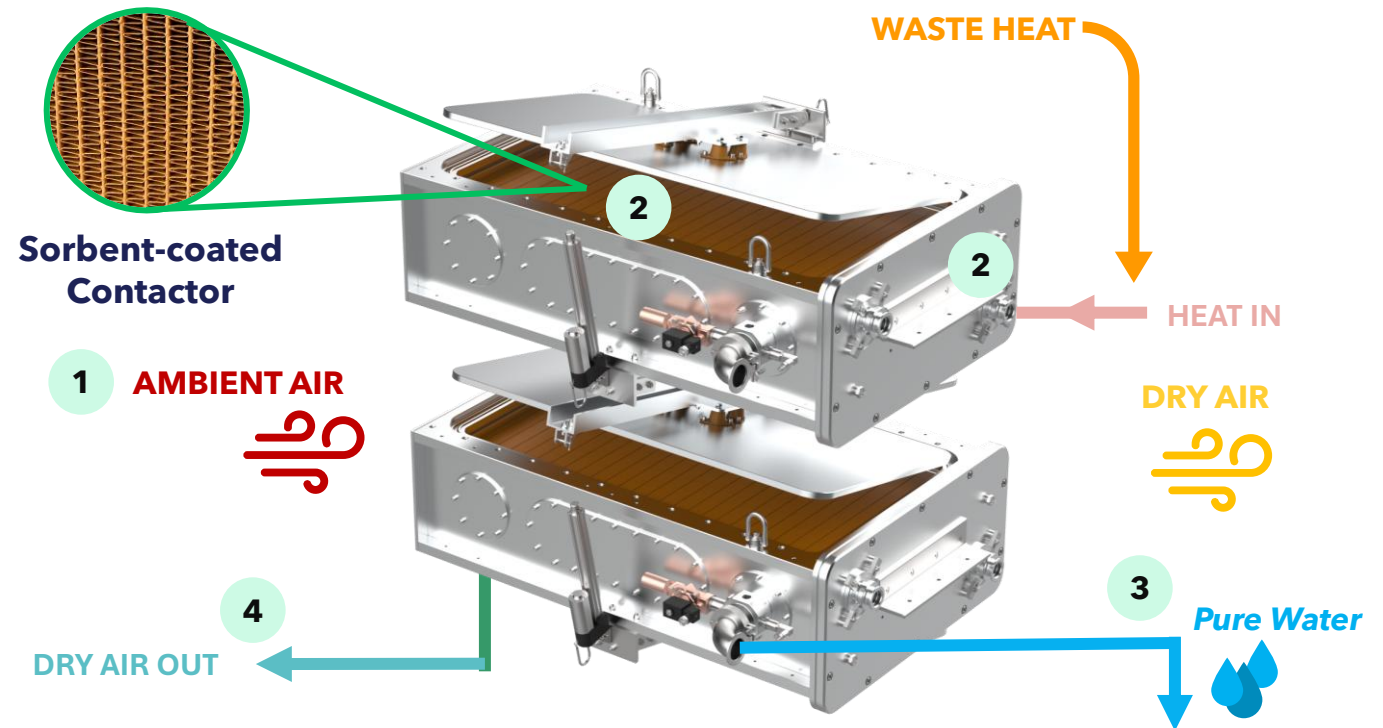


# AIRJOULE - TRIPLE PURIFICATION PRODUCTION OF DISTILLED WATER

## AirJoule Process Description

- 1** Air is drawn through sorbent-coated contactors, and water vapor is selectively captured
- 2** Chamber doors close, vacuum is applied, and heat is added, distilling the water from the sorbent-chamber
- 3** Water vapor condenses to liquid water inside a vacuum condenser. All parts in contact with liquid water are NSF-compliant, providing high quality distilled water
- 4** Dry air exhaust is generated, which is a useful input for HVAC systems or other applications

## AirJoule Process Diagram



Proprietary AirJoule technology efficiently produces pure distilled water from air using ambient air and waste heat

# WASTE HEAT RECOVERY IS AN UNTAPPED RESOURCE

AIRJOULE UTILIZES LOW-GRADE WASTE HEAT TO EXTRACT MOISTURE FROM AMBIENT AIR

## Massive amount of wasted heat in nearly every market vertical

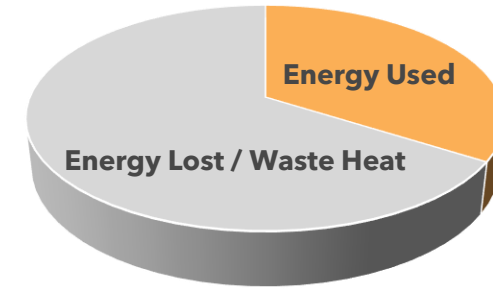
- Power generation and heavy industrial activities release large amounts of waste heat

~70% of energy conversion and 50% of industrial energy input is lost as waste heat<sup>(1)(2)</sup>

>60% of waste heat is low grade (below 100°C)<sup>(1)</sup>

- Low-grade waste heat is difficult to reuse
- Waste heat recapture typically requires high temperature heat

***AirJoule is uniquely capable of using low-grade waste heat to produce pure, distilled water***



# AIRJOULE TECHNOLOGIES - BOARD OF DIRECTORS

ACCOMPLISHED BOARD WITH DIVERSE AREAS OF EXPERTISE



**Pat Eilers,**  
**Executive Chairman**  
*Founder & Managing Partner*  
*Transition Equity Partners*



**Ajay Agrawal**  
*Chief Business Development Officer*  
*Carrier Global Corporation*



**Max Baucus**  
*Former US Senator &*  
*Ambassador to China*



**Matt Jore**  
*Founder & CEO*  
*AirJoule Technologies*



**Thomas Murphy**  
*Former Partner*  
*Crowe LLP*



**Stu Porter**  
*Founder & CEO*  
*Denham Capital*



**Denise Sterling**  
*Former CFO*  
*Core Scientific, Inc*



**Dr. Marwa Zaatari, Ph.D.**  
*Chief Science Officer*  
*D Zine Partners*

# AIRJOULE TECHNOLOGIES – COMPANY LEADERSHIP

EXPERIENCED TEAM WITH A STRONG TRACK RECORD



**Pat Eilers**  
*Executive  
Chairman*

- Founder & Managing Partner of Transition Equity Partners, LLC
- Over 24 years investing experience in energy transition; including renewables, energy efficiency, decarbonization infrastructure, and clean energy supply chain & services
- Previously Managing Director of the Energy & Power Private Equity practice at BlackRock
- Former Managing Director of Energy & Power practice, Madison Dearborn Partners, LLC



**Matt Jore**  
*Founder &  
CEO*

- Over 30 years of experience successfully founding and leading innovative product-based companies
- Founded Core Innovation, predecessor to Montana Technologies, LLC
- Previously founded Jore Corporation, a power tool and accessories manufacturer that exceeded ~\$50 million annual revenue
- Led Jore Corporation through a successful IPO



**Stephen  
Pang**  
CFO

- Over 20 years of capital markets experience, including buy-side, sell-side, and public company leadership
- Former Managing Director and Portfolio Manager at TortoiseEcofin Investments
- Previously CFO of multiple successful special purpose acquisition companies
- Former investment banker at Credit Suisse and Citigroup



**Chad  
MacDonald**  
CLO

- Over 15 years of experience advising companies on corporate governance matters and M&A, private equity, and capital markets transactions
- Former Senior Vice President and Deputy General Counsel at Permian Resources (NYSE: PR)
- Former Vice President and Associate General Counsel at Centennial Resource Development (NASDAQ: CDEV)
- Formerly at Latham & Watkins LLP and Paul Hastings LLP



**Bryan  
Barton**  
CCO

- Technology and innovation executive with expertise in scaling and commercializing new technologies
- Former Senior Director of Marketing at GE Vernova where he worked on the ventures team and launched startups powered by GE Research
- Previously Global Marketing Director at DuPont and Research Scientist at Dow Chemical Company
- Obtained B.S. and Ph.D. in Chemistry

# AIRJ EQUITY OWNERSHIP

## Strong insider alignment

- Approximately 47% insider ownership, underscoring management's long-term commitment and confidence in AirJoule's strategy

## High-quality strategic investors

- GE Vernova (NYSE: GEV) and Carrier (NYSE: CARR) have each invested \$10 million into AIRJ and provide industrial manufacturing and energy expertise
  - 50/50 joint venture with GE Vernova
  - Carrier Chief Business Development Officer Ajay Agrawal serves as a director on the AIRJ board

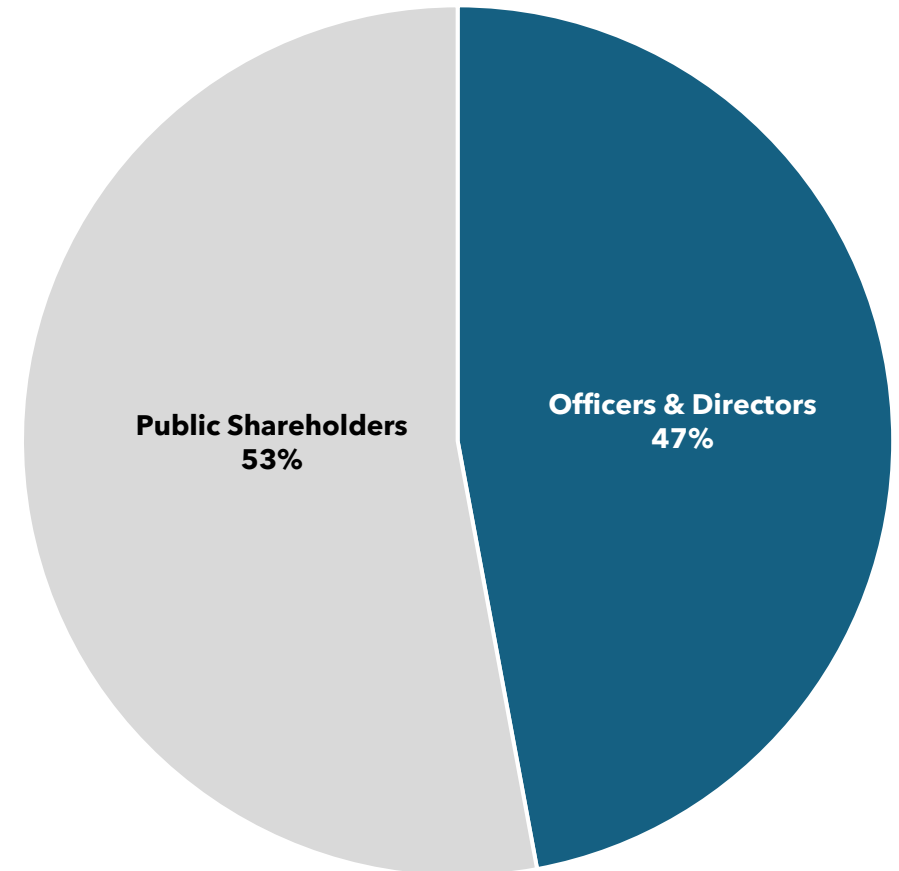
## Continued insider confidence

- Recent share purchases by directors and officers in December 2025 and January 2026 reinforce alignment with shareholders and belief in long-term value creation

## Growing institutional visibility

- Added to the Russell 2000 Index in July 2025, expanding exposure to institutional investors and index funds

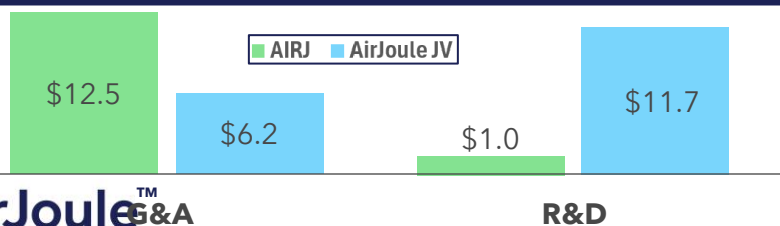
**AIRJ Common Stock - 68.1 m shares outstanding<sup>(1)</sup>**



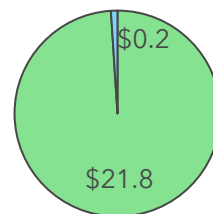
# FINANCIAL RESULTS

\$ in millions	Q4 2025	FY 2024	FY 2025
Operating expenses, gross	\$(4.0)	\$(13.9)	\$(15.9)
SOW expense reduction	0.7	2.8	2.3
DeSPAC transaction expenses	-	(54.7)	-
Operating loss	\$(3.3)	\$(65.9)	\$(13.6)
Other income	1.1	368.2	25.6
Loss from investment in AirJoule JV	(33.0)	(5.3)	(39.3)
Income tax benefit / (expense)	12.7	(81.3)	18.3
<b>Net income / (loss)</b>	<b>\$(22.5)</b>	<b>\$215.7</b>	<b>\$(9.0)</b>
Cash used in operations	\$(1.6)	\$(24.3)	\$(5.6)
Cash used in investing	(5.0)	(10.0)	(17.8)
Cash from financing	2.4	\$61.9	17.2
<b>Net cash flow</b>	<b>\$(4.2)</b>	<b>\$27.6</b>	<b>\$(6.2)</b>
<b>Ending cash balance</b>	<b>\$21.8</b>	<b>\$28.0</b>	<b>\$21.8</b>

FY 2025 Operating Expenses <sup>(1)</sup>



Ending Cash (12/31/25) <sup>(1)</sup>



## AirJoule Technologies (AIRJ)

- Net operating expenses of \$13.6 million in 2025
  - Includes \$2.3 million in expense reduction from AirJoule JV pursuant to Statement of Work reimbursement
  - Includes \$4.9 million of non-cash stock compensation
- Other income primarily includes:
  - \$18.3 million (non-cash) gain from the decrease in fair value of our earnout shares liability
  - \$6.6 million (non-cash) gain from the decrease in fair value of our subject vesting shares liability
- \$39.3 million (non-cash) equity loss from investment in AirJoule JV
- Funded \$17.8m in capital contributions to AirJoule JV in 2025
- Ended 2025 with \$21.8 million of cash; \$10m capital call to AirJoule JV after year end

## AirJoule JV <sup>(1)</sup>

- Booked first revenue of \$0.1 million from Core system sale to Arizona State University in Q4 2025
- Ended 2025 with \$0.2 million of cash; \$10m capital call after year end

1. AIRJ accounts for its investment in the AirJoule JV through the equity method